### MINISTRY OF SCIENCE AND HIGHER EDUCATION OF THE REPUBLIC OF KAZAKHSTAN KARAGANDA UNIVERSITY NAMED AFTER ACADEMICIAN E.A.BUKETOV

Chairman of the Board
PA «Chamber of Commerce» of the Karaganda region

PA (Reseitova:

2023

(SUBMIT)

Chairman of the Board – Rector of

Karaganda university named after Academician E.A. Buketov

Dulatbekov N.O

2023

«AGREED»

Finance Director

LLP "Car Park No. 3" of the city of Karaganda

Zhakypbaev M.K.

THE EDUCATIONAL PROGRAM

7M04104 - Management" Level: Master's Degree

Karaganda 2023

# The educational program in the field of training 7M04104 - Management" was developed on the basis of:

- Law of the Republic of Kazakhstan dated July 27, 2007 N 319-III "On Education"
- Law of the Republic of Kazakhstan dated July 11, 1997 N 151-I. "About languages in the Republic of Kazakhstan"
- State Mandatory Standard of Postgraduate Education No. 604 dated August 31, 2018
- and Labor Relations. - The National Qualifications Framework of March 16, 2016 by the Republican Tripartite Commission on Social Partnership and Regulation of Social
- process on credit technology" dated October 2, 2018 No. 152 (with amendments and additions dated October 12, 2018 N563) Order of the Ministry of Education and Science of the Republic of Kazakhstan "On approval of the Rules for the organization of the educational
- Classifier of training areas with higher and postgraduate education dated October 13, 2018 N 569.

### Educational program 7M04104 - Management

### Content:

18.	17.					d)	c)	<b>b</b> )	a)	16.	15.	14.	13.			12.	Ξ	10.	9.	8.	7.	6.	S	4.	ω.	2.		No
The graduate model		Coordination of the planned results with the methods of training and evaluation within the module	Matrix of achievability of results	Determination of modules of disciplines in accordance with the results of training	Formulation of learning outcomes based on competencies	Functions of professional activity	Types of professional activity	Scope and objects of professional activity	List of graduate positions	Qualification characteristics of the graduate		Name of the accreditation body	The number of the appendix to the license for the direction of training	Partner University (DDOP)	Partner University (SOP)	Distinctive features of the EP	ORC Level	The level of the NRK	Moscow Time level	Type of EP	Academic degree awarded	Language of instruction	Form of training	Volume of loans	Code and classification of the direction of training	Code and classification of the field of education	The code of the educational program	rassport of the educational program
21	20	17	10	9	7	6	5	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	Pages

## Passport of the educational program (hereinafter EP)

- 1. Code and name of the educational program: 7M04104 Management
- 2. Code and classification of the field of education, areas of training: 7M04 Business, management and law
- 3. Group of educational programs 7M044 "Management and management"
- 4. Volume of loans: 120 ESTS
- 5. Form of study: full-time
- 6. Language of instruction: Russian, Kazakh
- 7. Academic degree awarded: Master of Economics in the educational program 7M04104 Management
- 8. Type of EP: current
- ISCED level (International Standard Classification of Education) Level 7;
- Level of NQF (National Qualifications Framework) Level 7;
- ORC Level (Industry Qualifications Framework) Level 7;
- 12. Distinctive features of the EP- no
- 13. Number of the appendix to the license for the direction of training: KZ83LAA00018495 Appendix No. 016, dated 07/28/2020.
- (NAOKO, SA-A No.0168/7 dated June 10, 2019). The accreditation period is June 07, 2024. 14. Name of the accreditation body and the validity period of the accreditation of the OP: Independent Agency for Quality Assurance in Education
- specialist with a high level of professional culture, which is necessary for his successful professional activity. ability to self-improvement and self-development, skills of independent creative mastery of new knowledge, harmonious development of a future providing conditions for obtaining a full-fledged education, professional competence in the field of science and pedagogical activity, developing the 15. Objectives of the EP: Training of qualified specialists for the development of the economy, industry and culture of the Republic of Kazakhstan.
- 16. Qualification characteristics of the graduate

### List of graduate positions

Director of Economics, head of the Planning and Economic Department, head of the financial and economic Department, chief economist A graduate of this educational program can hold the positions of Deputy Director (commercial director, Vice President) for economic affairs

### Scope and objects of professional activity

educational institutions, scientific institutions structures, public administration bodies, divisions of foreign economic activity; in scientific and pedagogical training: secondary specialized and higher specialized training, these objects are: organizations, firms, corporations, regardless of the type of activity, size or form of ownership, various financial state, interested persons and students. This orientation is confirmed by the objects of professional activity of graduates of the master's degree: with The sphere of professional activity of graduates of this educational program 7M04104 - Management is the direction to meet the needs of the

departments, Tax Committee, National Bureau of Statistics); research organizations and firms, regardless of their organizational and legal form. organizations of various sectors of the economy, taking into account the specifics of the industry: state administrative bodies (Ministries and capital and business operations that cause changes in the composition, placement of assets and sources of its formation, as well as the activities of The objects of professional activity of masters in the educational program 7M04104 - Management" are: the property of enterprises, its liabilities

### Types of professional activity:

Master's degree in the specialty 7M04104 – Management can perform the following types of professional activity:

- methods, rules and procedures of strategic and tactical planning, management; methodological and organizational and technological management base, together with other areas of training develops and applies the most effective management technology in state and local government bodies, at a specific enterprise, including participates in the creation of scientific, - organizational and technological activities. A bachelor in this specialty has all the skills to work in the field of development and application of
- and planning of current activities, analysis of the effectiveness of their implementation, etc. organizational-technological base of management, the formation of economic strategy and the state, economic sectors and regions, strategic planning educational process requires them to thoroughly study all issues related to the process of state and local government, including production branches and regions. The practical application of all known management principles, the use of the developed scientific-methodological and management. The direct job responsibilities of graduates in this specialty is to create an effective management system of the national economy, its production and management activities. Production and management activities are the prerogative of bachelors in this specialty, since the
- specialized documents (feasibility study, business plan, etc.) related to the organization of a new enterprise or economic project and necessary for analysis and improvement of these structures. The analysis of economic projects involves the development and analysis of the effectiveness of Organizational design includes the development of organizational management structures, their implementation, adaptation, as well as efficiency obtaining loans, loans and other types of financial support; the project activity of bachelors in this specialty is carried out in two main directions: organizational design and feasibility study of projects.
- part of the relevant research groups of research institutes, industrial enterprises and corporations, or independently. A special place is given to international programs of scientific cooperation in the field of economics, organization, and management; - the research activities of bachelors in this specialty are carried out both within the research programs of higher educational institutions, and as
- educational or pedagogical activity of bachelors of this specialty consists in professional activity in secondary vocational educational institutions.
- Masters of Business and Management in the educational program 7M04104 Management can perform the following types of professional
- organizational and managerial
- production and technological;
- settlement and design;
- experimental research;

- educational;
- economic
- legal;
- analytical;
- consulting.
- -pedagogical

### Functions of professional activity:

In the course of professional activity, the master performs the following functions:

- districts, cities, regions) and the Republic of Kazakhstan; - implementation of management activities in various spheres of economic and social development of administrative-territorial units (districts
- and regions in order to formulate conclusions and proposals for improving administrative and economic mechanisms of positive impact on this - conducting a comparative analysis of indicators characterizing the process of socio-economic development of territories, administrative districts
- priority of national interests; - making scientifically sound economic decisions that take into account local factors and conditions for their implementation while respecting the
- corresponding administrative-territorial units in the conditions of a multi-layered economy and increasing its competitiveness; - carrying out planning and forecasting calculations for the scientific substantiation of the prospects of economic and social development of the
- bodies in the manifestation of legislative initiatives on economic development and the standard of living of the local population; - preparation of analytical, reference, regulatory and instructional and other materials in order to stimulate the activity of local representative
- bodies with different ratios of ownership forms for the means and results of labor. - substantiation of proposals to increase the efficiency and improve the structure not of the local economy, but also of local economic management

	Formul	Formulation of learning outcomes based on competencies
Type of competencies	Learning outcome code	Learning outcome (according to Bloom's taxonomy)
1. Softskills:	101	Possesses the ability to design and carry out comprehensive research, including interdisciplinary, based on a holistic systematic scientific worldview using knowledge in the field of history and philosophy of science.
	LO2	Able to plan, implement and evaluate the educational process in educational institutions of higher education.
	LO3	Has the ability to manage organizations, departments; readiness for self-development, self-realization, use of creative potential.
	L04	Reveals the ability to use quantitative and qualitative methods for conducting applied research and
2. Digital skills:		business process management, to prepare analytical materials based on the results of their application based on the principles and technical foundations of digital technologies.
V	LOS	Able to model business processes and use methods of business process reorganization in the practical activities of organizations, taking into account innovative management technologies.
	106	Carries out business communication and public speaking, conduct negotiations, meetings, carry out business correspondence and maintain IT communications, organize, conduct and participate in various exhibitions, competitions, develop and implement innovative events, presentations, installations, show creative initiative.
3. Hardskills:	L07	Demonstrates the possibility of using knowledge of foreign languages to solve professional tasks, free communication at international conferences with foreign colleagues, participation in international projects.
	LO8	Able to assess the ratio of the planned result and the resources expended, the ability to evaluate investment projects under various conditions of investment and financing; the ability to participate in the development of a general strategy for the development of the organization, plan and implement
	L09	Demonstrates knowledge about the basic principles, facts, laws of pedagogy, methods of teaching in higher education, especially teaching management disciplines, independently determine the tasks of professional and personal development self-education qualifications

	LO13				LO12		1107		LO10
international management, the importance of having cross-cultural communication skills; the ability to solve professional problems based on knowledge of economic, organizational and managerial theory, digital and innovative approaches, generalization and critical analysis of management practices.	Understand the role of knowledge and competence of a modern manager in the context of	context of globalization.	capital structure, including when making decisions related to operations on world markets in the	capital management, investment decisions, financing decisions, the formation of dividend policy and	Has the ability to apply the basic methods of financial management for asset valuation, working	standpoint of the social significance of the decisions made.	Knows how to find organizational management decisions and bear responsibility for them from the	convince, find compromise and alternative solutions.	Has the ability to create teams of professionals and work effectively in teams, defend their position,

Determination of modules of disciplines in accordance with the results of training

		L07	L07	106	106	L05	L05	TO10	TO10	L009	LO09	LO08	L013		L012	P11	L11	111			111	L04	L04	L04		LO3	LO2	101	Learning result code	
Current issues of research activity										management	System-reproducing fundamentals of				Fundamentals of management activity formation					of research activity	Current issues		languages	Professional				Fundamentals of higher education	Name of the module	Section of modules of disciplines in accordance with the resul
Research work of a master's student, including internship and completion of a master's thesis	Research	Organization of Creative Systems (in English)	Communication Management (in English)	Outsourcing in a modern economy	Management of a modern enterprise	Digital technology management (in English)	Intellectual management (in English)	Innovative entrepreneurship	International management	Business Development Management (in English)	Corporate Governance (in English)	Strategic Management (advanced course)	Personal management (in English.language)	Methods of teaching management disciplines	Management in education and science	Strategy and Development Management	Innovation in the control system	Innovative project management	Innovative project management	scientific-technical activities	Commercialization of the results of scientific and	Professional foreign terminology in management	Business English in Management	Foreign language (professional)	Pedagogical practice	Psychology of management	Pedagogy of higher school	History and philosophy of science	Name of disciplines	In accordance with the results of transmit
24	14	4.	4	4	4	4	4	5	5	4	4	5	5	4	4	5	5	5	5		5	5	5	4	4	4	4	4	Volume (ECTS)	

### Matrix of achievability of learning outcomes

		00M -1		1 X
Psychology of management	Pedagogy of higher school	History and philosophy of science		Name of disciplines
Formation of undergraduates systemic ideas about the psychological patterns of managerial activity, in revealing the specifics of the use of socio-psychological knowledge in the structure of the managers activity, in mastering the skills of analyzing the socio-psychological principles underlying effective management, theoretical positions and topical problems of management psychology.	The study of the discipline will ensure the formation of students" professional approach to solving pedagogical problems in higher education, will ensure the preparation of students for conducting training sessions during pedagogical practice and subsequent pedagogical activity, preparation of educational documentation.	The history and philosophy of science, the study of the meanings of scientific knowledge in its tendency to development and changing socio-cultural profile. Philosophy of science and methodology of science. Science is cognitive activity and tradition, as a social institution and as a special sphere of culture. Science in the culture of modern civilization.	General modules	Brief description of the discipline (30-50 words)
4	4	4		Nu mb er of cre dits
		+		ro i
	+			ro z
+				n ro3
				+ OT erate
				FO 2
				FO 9
				LO7
				FO 8
				# 07   S 07   9 07   2 07   8 07   6 07   6 07   01 07
				ro 11
,				FO 17
				LO 13

MBC-				00M- 2
Commercialization of the results of scientific and technical activities		Professional foreign terminology in management	Business English in Management	Foreign language (professional)
Study of the process of commercialization of the results of scientific and intellectual activity, attraction of investments, development into production and their further support.	Models by specialty	The formation of graduates ability to intercultural communication in English and the development of skills to carry out professional communication in English will allow the master to work successfully in his chosen field of activity, broaden his horizons, improve professional skills and abilities, which will contribute to increasing his competitiveness in the labor market.	Determines the meanings of new lexical units, business and professional vocabulary related to the subject of this stage of learning and the corresponding situations of communication, relatively fully and accurately allows you to understand the statements of the interlocutor in common standard situations of business communication, understand the content and extract the necessary information. from texts of a professional and business orientation.	Professionally oriented education is understood to be based on taking into account the needs of undergraduates in learning a foreign language dictated by the peculiarities of their future profession or specialty. The essence of professionally-oriented teaching of a foreign language is its integration with special disciplines in order to obtain additional professional knowledge and the formation of professionally significant personality qualities.

	OMC- 4				
Methods of teaching management disciplines	Management in education and science		Strategy and development management	Innovation in the control system	Innovative project management
The discipline is aimed at the formation of undergraduates' skills in the development and methodological support of the process of teaching management disciplines. The content of	Mastering the system of theoretical knowledge and practical skills in management activities in the field of education and science. Course outline - studying the issues of managing an educational and basic institution operating in modern economic conditions. Representation of the characteristics of the external environment, the main functions of educational and scientific management.	Models by choice by specialty	Familiarization with the existing theoretical models of strategic 5 management, the methodology of strategic planning, the essence of strategic planning and management, with methodological issues of strategic analysis of the enterprise in a market economy.	Formation of innovative thinking among undergraduates, the necessary knowledge and skills to solve practical problems of business development in the conditions of turbulence of the external environment, substantiation of the importance and necessity of continuous search for opportunities innovations in the organization as the basis for sustainable development and ensuring business efficiency, presentation of the current level of knowledge in the field of creation and implementation of new introductions.	Theoretical grounds for evaluating the effectiveness of an 5 innovation project, forms of financing innovation activities, the essence of applied and fundamental innovation research, the main requirements for presenting the results of innovation activities when working in domestic and international research teams

MBC- 5		
Corporate Governance (in English)	Personal Management (in English)  Strategic Management (advanced course)	,
Consideration of the theoretical foundations of corporate governance. The study of this discipline will allow undergraduates to acquire and develop skills in analyzing and diagnosing corporate governance problems, modern methods of solving corporate governance problems, and also get acquainted with the modern specifics of corporate	Mastering by future managers the art and science of self- management, methods and techniques of personal career management, rationalization of their own work, techniques and techniques of persuasion, methods and skills to improve and maintain their working capacity, study of organizational relations and communications, information and technical support in personal management; mastering self-management methods, obtaining basic ideas about conflict management and prevention.  Formation of relevant competencies in the field of strategic management of the organization for undergraduates, the study of topical issues of strategic management; the formation of skills for diagnosing the external and internal environments of a modern organization, the development of concepts, methods of theory and practice of strategic management decision-making, the study and development of the features of the implementation of strategic changes in the organization, evaluation of their effectiveness and efficiency, consideration of specific business situations, the study of the experience of strategic management on the example of modern organizations.	the course involves the study of the main issues of the methodology of teaching management disciplines on the basis of modern achievements in the field of methodological support of teaching the system of economic knowledge

Intellectual management (in English)  Digital technology management (in English)	Innovative enterpreneurship	International Management	Business Development Management (in English)	
Mastering the theoretical foundations and obtaining practical skills in the implementation of the main functions of innovation management related to the management of intellectual resources of the enterprise.  Formation of theoretical knowledge in the field of digital technologies used in production. Familiarization with the main trends in the field of production development caused by the introduction of digital technologies, study of the principles of operation of the main components of digital	Formation of undergraduates knowledge of fundamental concepts of innovative development, modern approaches and methods of entrepreneurial activity in the field of new and high technologies, skills and application of modern management and marketing tools to ensure the competitiveness of an innovative enterprise in the market.	Improving the efficiency of business management by taking into account and competent use by managers of different levels of national and cultural characteristics of the behavior of their subordinates and partners, as well as the characteristics of the countries in which their business is carried out. At the same time, in addition to purely economic goals, comparative management also pursues important socio-political goals, its competent use helps to strengthen trust and mutual sympathies of people of different cultures.	Training of managers and entrepreneurs who are able to create and develop businesses of various profiles and scales in the domestic economy and internationally, hold key positions in organizations of any profile, manage their divisions and, in particular, business units.	governance in domestic and foreign organizations.
4 4	5	5	4	
+	+			
		+		

	Management of a modern enterprise	Outsourcing in a modern economy	Communication Management (in English)	Organization of Creative Systems (in English)
systems, acquisition of theoretical knowledge in the field of development and implementation of the strategy of digital transformation of production activities.	To identify the main problems that are associated with the organization of management in the enterprise Course summary: the nature, necessity and conditions for the development of enterprise management, the economic policy of the manager, the implementation of effective marketing policies for products and services produced by the company, product quality management, improvement of enterprise management.	Formation of undergraduates knowledge and practical skills in managing the processes of organization and accounting through outsourcing in a market economy, the need to choose a development strategy aimed at increasing the competitiveness of an economic entity.	Formation of competencies and a holistic view of the essence of communication management as a universal activity for the study, design, formation and development of communication systems (organization, project, brand, personality, etc.), the concept of change management through communication models, tools, technologies, methodology and methodology of consulting research in the field of communication management.	Formation of a system of scientific knowledge in the field of an integrated approach to solving engineering problems based on modern methods of engineering creativity.  Assimilation and understanding of modern design methods, suggesting that a master's student should have an idea of new design methods, objects know traditional and modern design
	4	4	4	4
h.				
			+	+
	+	+		

ИА-5		дво-			
Registration and Redefense of the in master's project in in		Experimental research work of the undergraduate, including the internship and the implementation of the master's project		Research practice	
Registration and defense of the master's project Able to describe 8 in detail the processes of preparation and defense of the final qualification work in the form of a master's project, which is an independent and logically completed study of topical problems in the field of management.	Final examination	This work is aimed at developing general cultural and professional competencies among undergraduates necessary for conducting, as an independent research work, the result of which is the writing and successful defense of a master's thesis (project), and research work as part of a scientific team.	Additional models	Able to independently carry out scientific research in the field of state and local government in changing conditions through their direct participation in research work. The knowledge, skills and abilities accumulated in the process of training are applied, which contribute to the successful implementation and defense of the final qualification work.	methods, be able to apply methods for designing tasks, apply the knowledge gained in the study of subsequent disciplines using modern design theory

# Coordination of the planned learning outcomes with the methods of teaching and evaluation within the module

Learning outcomes		L02	L03	L04	1.05	106
Planned learning outcomes for the module  Possesses the ability to design and carry out comprehensive research, including interdisciplinary, based on a holistic systematic scientific worldview using knowledge in the field of history and philosophy	using knowledge in the field of history and philosophy of science.	Able to plan, implement and evaluate the educational process in educational institutions of higher education.	Has the ability to manage organizations, departments; readiness for self-development, self-realization, use of creative potential.	Reveals the ability to use quantitative and qualitative methods for conducting applied research and business process management, to prepare analytical materials based on the results of their application based on the principles and technical foundations of digital technologies.	Able to model business processes and use methods of business process reorganization in the practical activities of organizations, taking into account innovative management technologies.	Carries out business communication and public speaking, conduct negotiations, meetings, carry out business correspondence and maintain IT communications, organize, conduct and participate in various exhibitions, competitions, develop and implement innovative events, presentations, installations, show creative initiative.
Teaching methods interactive lecture		interactive lecture	interactive lecture	interactive lecture	interactive lecture	interactive lecture
Assessment methods  portfolio		presentation	presentation	colloquium	test	presentation

LO13	LOI2	HOT	LO10	L09	108	LO7
Understand the role of knowledge and competence of a modern manager in the context of international management, the importance of having cross-cultural communication skills; the ability to solve professional	Has the ability to apply the basic methods of financial management for asset valuation, working capital management, investment decisions, financing decisions, the formation of dividend policy and capital structure, including when making decisions related to operations on world markets in the context of globalization.	Knows how to find organizational management decisions and bear responsibility for them from the standpoint of the social significance of the decisions made.	Has the ability to create teams of professionals and work effectively in teams, defend their position, convince, find compromise and alternative solutions.	Demonstrates knowledge about the basic principles, facts, laws of pedagogy, methods of teaching in higher education, especially teaching management disciplines, independently determine the tasks of professional and personal development, self-education, qualifications.	Able to assess the ratio of the planned result and the resources expended, the ability to evaluate investment projects under various conditions of investment and financing; the ability to participate in the development of a general strategy for the development of the organization, plan and implement activities, aimed at its implementation.	Demonstrates the possibility of using knowledge of foreign languages to solve professional tasks, free communication at international conferences with foreign colleagues, participation in international projects.
interactive lecture	interactive lecture	interactive lecture	interactive lecture	interactive lecture	interactive lecture	interactive lecture
test	test	project preparation	presentation	test	test	project preparation

analysis of management practices.	innovative approaches, generalization and critical	organizational and managerial theory, digital and	problems based on knowledge of economic,

# Criteria for assessing the achievability of learning outcomes

LO 11 Can: find Owns: ski LO 12 Knows: ba Proficience		0	LO 10 Can: creat Owns: the	Owns: the profession	LO 9 Knows: th	Owns: the	LO 8 Knows: th	LO 7 Knows: th Owns: flu	Can: orga	LO 6 Knows: co	Owns: the	LO 5 Knows: m	Owns: the	LO 4 Knows: qu	LO 3 Knows: th Owns: ski	LO 2 Knows: th	LO 1 Knows: th	Type of competencies	
	Knows: basic methods of financial management  Proficiency in: decision-making skills related to operations in world markets in the context of globalization.	Can: find organizational and managerial solutions  Owns: skills of responsibility from the standpoint of the social significance of the decisions made.	Can: create teams of professionals and work effectively in teams  Owns: the skills to defend one's position, to convince, to find compromise and alternative solutions.	Can: to analyze problem situations on the basis of a systematic approach, to develop an action sharegy  Owns: the skills of using modern research methods in the process of teaching management disciplines, independently determine the tasks of professional and personal development, self-education, qualifications.	Knows: the content, forms, areas of activity of teaching management disciplines, regulatory and regulatory documents	Owns: the skills of developing an organization's development strategy, planning and implementing activities aimed at its implementation.	<b>Knows:</b> the methodology for evaluating investment projects under various conditions of investment and financing	Knows: the possibility of applying professional activities knowledge of foreign languages  Owns: fluent communication skills at international conferences with foreign colleagues	Can: organize, conduct and participate in various exhibitions, competitions	Knows: conducting negotiations, meetings, conducting business correspondence and maintaining IT communications  Directions: in-development and implementation of impossible events presentations installations	Owns: the skills necessary to manage business processes in an organization	Knows: methods of reorganization of business processes, taking into account innovative technologies for organizing management Can: model business processes in the practical activities of organizations, taking into account innovative technologies	Owns: the skills of the technical foundations of digital technologies	<b>Knows:</b> quantitative and qualitative methods for applied research and business process management  Can: prepare analytical materials based on the results of applied research and business process management	Knows: the basic provisions of managing an organization, unit  Owns: skills for self-development, self-realization, use of creative potential	Knows: the main provisions of the educational process in educational institutions of higher education  Can: plan, implement and evaluate the educational process in educational institutions of higher education.	Knows: the theoretical foundations of a holistic systemic scientific worldview in the field of history and philosophy of science.  Possesses: the skills of designing and implementing a comprehensive study	Learning outcome code	Criteria for assessing the achievability of learning outcomes

approaches

Can: summarize the analysis of management practices

### **Graduate Model**

- Graduate Attributes:

   high professionalism in the field of management and management;

   initiative and finding organizational and managerial solutions to problems.

- leadership skills,
  be able to work in a team,
  Correctly build organizational behavior.

Contract Santadional Ochaviol.	VIOI.
Types of competencies	Description of competencies
1. Soft skills:	Possesses the ability to design and carry out complex research, including interdisciplinary ones, based on a holistic systemic scientific outlook using knowledge in the field of history and philosophy of science. Able to plan, implement and evaluate the educational process in educational institutions of higher education. Has the ability to manage organizations, departments; readiness for self-development, self-realization, use of creative potential.
2. Digital skills:	Reveals the ability to use quantitative and qualitative methods for applied research and business process management, prepare analytical materials based on the results of their application based on the principles and technical foundations of digital technologies. He knows how to model business processes and use methods of reorganizing business processes in the practical activities of organizations, taking into account innovative technologies for organizing management. Carries out business communication and public speaking, conduct negotiations, meetings, carry out business correspondence and support IT communications, organize, conduct and participate in various exhibitions, competitions, develop and implement innovative events, presentations, installations, and show creative initiative.
3. Hardskills:	Demonstrates the possibility of applying knowledge of foreign languages to solve problems of professional activity, free communication at international conferences with foreign colleagues, participation in international projects. Able to evaluate the ratio of the planned result and the resources expended, the ability to evaluate investment projects under various conditions of investment and financing; the ability to participate in the development of a general strategy for the development of the organization, plan and implement activities aimed at its implementation. Carries out a critical analysis of problem situations based on a systematic approach, develop a strategy of action, independently determine the tasks of professional and personal development, self-education, qualifications. He has the ability to create teams of professionals and work effectively in teams, defend his position, convince, find compromise and alternative solutions. Able to find organizational management decisions and bear responsibility for them from the standpoint of the social significance of the decisions made. Applies the main methods of financial management for asset valuation, working
	Survivor (normal

### Developers:

T.Z. Zhusipbek S.A. Smailova Zh.S. Khusainova

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## EDUCATIONAL PROGRAM DEVELOPMENT PLAN 7M04104 - " Management "

The objectives of the EP: Training of qualified specialists for the development of the economy, industry and culture of the Republic of Kazakhstan, providing conditions for obtaining a full-fledged education, professional competence in the field of science and pedagogical activity, developing the ability to self-improvement and self-development, skills of independent creative mastery of new

5,4	5.3	5.2		5	iv	1.1	3	4	4	3.5	3.4	3.3	3.2	3.1		3.	2.2	2.1	2	1.4	ū	,	1.2	Ξ	-	×
Other	Introduction of new teaching	Introduction to the company methods	achieventeries, programme disciplines in foreign languages	Updating the tearing of the labor market, scientific into account the requirements of the labor market, scientific into account the requirements of the labor market.	Updating the content of the care and the list of disciplines, taking	Control of the PP	Other	Acquisition of software products	Development of educational and laboratory facilities	Other	Video/audio lectures	Electronic textbook	Tutorials	textbooks	electronic resources	Development of educational and scientific-methodical literature,	IAAR	NAOKO	Promotion of the OP in the ratings	Other	Involving practitioners in teaching	lauding proditioners in teaching	Advanced training in the field of teaching	Growth in the number of teachers with academic degrees	Development of human resources	Indicators
	Year	Year	Year	-	Year		Number	Number	Number		Number	Number	Number	Number	Number		Fosinon	Position		people of	people	Number of	Number of people	people people		Unit
111					+				-				2	2	-			2	^			2	5	=	=	2021-2022
		+										-		-				6	4			-	0			2022
S.Sh. Mambetova												-	-					6	(J)			-		5	-	
			+	+	+	-					-	-		-	-			5	υ <b>ι</b>					5		